

Dimensions of Leadership Training Programs

Dimensions of Leadership believes that leadership is about making a **difference** through **commitment**. Leaders are committed to strategic thinking, personal interactions and their ability to focus on the future. Our learning and training programs are designed to build and enhance leadership effectiveness in every dimension of the business or organization. Our series of leadership and communication training programs develop and maximize the essential aspects of organizational strategy and effectiveness:

—***Breakthrough Thinking**

—***Managing Conversations**

—***Creating Desired Futures**

LEADERSHIP DEVELOPMENT SERIES



Our leadership development program is divided into three levels: **Awareness, Attitude** and **Action**. Each level is designed for a specific level of leadership experience and desired results.

Level I: Leadership Awareness

Leadership Awareness is about our patterns of perspective and how they impact our decisions as a leader. Participants examine the fundamentals of leadership - risk taking, development techniques and self-management. Level I is ideal for **new managers and supervisors**, and some of the topics covered:

- **Dimensions of Thinking**
- Creating Breakthroughs
- Actions successful leaders **must** master
- What is your **10,000** foot view?
- Challenging Trio: Time, Quality, Costs

Level II: Leadership Attitude

Leadership Attitude focuses on the building blocks of a leader's attitude: **context, content, contacts and contracts**. The ability to use these aspects in building and leading a team helps those in a leadership position strategically work through everyday business situations and access the next level of their leadership potential. The program is ideal for **those who require techniques and strategies to apply leadership at multiple levels of an organization**.

- Dimensions of Teams - Identifying your Team **Line-Up**
- Developing a Leadership Story - **Leadership Styles**
- Get **R.E.S.U.L.T.S.!** (Rewards, Expectations, Strategy, Learning, Units, Team, Support)
Capitalizing on Coaching Conversations
- Create a Road **M.A.P. Management Action Plan**

Level III: Leadership Action

The essence of leadership is to effect change and impact the way people think, especially in your absence. This is called legacy leadership. This program looks at the requirements to lead through challenging times and create a legacy of leading in the people that work for and with you. This learning program is ideal for leaders facing change or creating a new organizational direction.

- Legacy Leadership - Are you Committed or Interested?
- T.I.M.E - **Thinking, Implementing, Managing & Evaluating**
- Increased Retention = Increased Revenues
- Ripple Effect - Increasing your influencing skills
- **Design a Leadership Action Plan**

COMMUNICATION LEARNING SERIES

SOME ORGANIZATIONS WE HAVE WORKED WITH

Aviva Insurance
Bally's Total Fitness
BITePro
Brampton Small Business Center
Children's Aid Society
Computer Trainers Network
Dufferin-Peel School Board
Jane's Family Foods
Mississauga Board of Trade
Peel School Board
Sports Clubs of Canada
The Guarantee Company
Toronto Small Business Enterprise Center
Monster.com
York Region Municipality



There is no doubt that we could achieve better results and save a considerable amount of time and money if we always used the right method to meet our particular communication objectives. The Dimensions of Leadership Communication learning programs are designed to meet all communication needs of anyone in business.

Speaking with Power

Presentation Coaching & Training

This Presentation Coaching & Training program sharpens natural abilities by providing the tools and techniques to master each and every presentation. As a result, you are able to connect, captivate and increase your credibility in front of any audience – a new client, your team or organization.

Key topics covered are:

- Speak with power and enthusiasm
- Learn to speak with **purpose - Connection and Congruency**
- Body Language - purposeful movement and actions
- **Maximizing Voice and Facial Expression**
- Use PowerPoint, White Boards, and props effectively

Strategic Communication

Conflict Management & Negotiation Tactics

Most communication challenges deal with differing directions. A team must go one way to complete a task, but resources and client requests pull them the other way. Thus, conflict arises and negotiations must begin. This program takes a closer look at conflict and negotiation and powerful techniques to manage conversations and gain alignment. Key topics covered are:

- Essence of Conflict - **Wants versus Needs**
- Identifying Communication Filters
- Conflict Management Strategies
- Learn the Art of Conversation Method of Negotiating
- Results: **Partnering or Parting Ways**

Communication for Leaders

Communication Training

Great leaders are known for their ability to connect, communicate and effectively manage conversations. They are able to clearly share a vision and lead a team or group to make it happen. The Communication for Leaders participants practice and enhance their individual style of leading communication.

- Setting the Communication Table
- Communication Styles - **those that work, those that don't**
- Rapid Rapport and Reading & Using Body Language
- Know when to use your HEAD and your HEART
- Charisma - the secret to communicating with passion and power

About Dimensions of Leadership & Corey

Our organization works with companies and groups committed to **leadership**. We connect our leadership insights to practices that can be applied to any issue involving people. Whether it is developing leadership in all areas of a business, strengthening groups and teams to work together faster or helping organizations create exceptional loyalty strategies – Dimensions of Leadership is committed to developing all dimensions of a company's workforce.

Dimensions of Leadership

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